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# HRM'S TRIPLE IMPACT: ABILITY, MOTIVATION, AND OPPORTUNITY ON EMPLOYEE WORK RESULTS

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#### **ABSTRACT**

This comprehensive study underscores the profound influence of human resource management (HRM) initiatives on the alignment and performance outcomes of employees within Bombay Stock Exchange (BSE) listed companies. Drawing data from an extensive survey encompassing 375 BSE-listed firms, we meticulously analyzed 315 survey responses that provided robust insights. Employing a dual-method approach, our qualitative analysis involved intensive group discussions with 10 industry experts, while our quantitative analysis incorporated advanced statistical techniques including Cronbach's Alpha, EFA, CFA, and SEM modeling. The findings



unequivocally reveal that HRM activities—encompassing enhancement of skills, motivation, and opportunities—significantly impact employee alignment, characterized by suitability, connection, and sacrifice. Specifically, initiatives focusing on skill enhancement positively correlate with job suitability and connection. Meanwhile, efforts aimed at motivation enhancement resonate positively with job suitability, connection, and sacrifice. Furthermore, initiatives fostering opportunity enhancement are positively associated with job suitability, sacrifice, and connection. Ultimately, these dimensions of alignment—job suitability, sacrifice, and connection—profoundly bolster employee performance outcomes

**Keywords:** Human Resource Management (HRM) Employee Alignment Performance Outcomes Bombay Stock Exchange (BSE) Organizational Factors

## INTRODUCTION

In today's rapidly evolving corporate landscape, the importance of human resource management (HRM) cannot be overstated. As organizations navigate the intricacies of global competition, technological advancements, and shifting market dynamics, the centrality of HRM in fostering organizational success and sustainability becomes increasingly evident. At the heart of this organizational machinery lies the pivotal relationship between HRM initiatives and the alignment and performance outcomes of employees. This intricate interplay is especially pronounced within the context of Bombay Stock Exchange (BSE) listed companies, where the stakes are high, and the pressures of market performance are relentless.

Bombay Stock Exchange, one of Asia's oldest stock exchanges, stands as a beacon of financial prowess and market dynamism. With a rich legacy spanning centuries, the BSE has witnessed the ebb and flow of numerous economic cycles, regulatory changes, and technological revolutions. Within this vibrant marketplace, BSE-listed companies emerge as formidable entities, driving economic growth, fostering innovation, and setting benchmarks for corporate governance and performance. However, behind these corporate giants lies a workforce, diverse in its talents, aspirations, and motivations, whose collective efforts determine the trajectory of these companies.

Historically, the role of HRM within BSE-listed companies has undergone significant transformation. From mere administrative functions overseeing payroll and compliance, HRM has evolved into a strategic powerhouse, intricately involved in shaping organizational culture, driving talent acquisition and retention strategies, and fostering continuous learning and development. The recognition of employees not merely as resources but as invaluable assets has propelled HRM to the forefront of organizational strategy and decision-making. Consequently, the effectiveness of HRM initiatives in aligning employee capabilities, motivations, and opportunities with organizational objectives has become a critical determinant of success.

Yet, despite its acknowledged importance, a nuanced understanding of how HRM activities impact employee alignment and performance within BSE-listed companies remains a subject of scholarly inquiry. The complex dynamics of organizational structures, cultural nuances, and industry-specific challenges necessitate rigorous empirical investigation to unravel the intricacies of this



relationship. It is within this context that our research endeavors to make a meaningful contribution, seeking to bridge existing gaps in knowledge and offer actionable insights for practitioners and policymakers alike.

Our study, anchored in a comprehensive analysis of 375 BSE-listed companies, aims to elucidate the multifaceted relationship between HRM initiatives and employee alignment. By leveraging a dual-method approach encompassing qualitative insights from industry experts and quantitative analyses employing advanced statistical techniques, our research seeks to provide a holistic understanding of this critical nexus. Through a meticulous examination of HRM activities focused on enhancing skills, motivation, and opportunities, we aim to delineate their impact on key dimensions of employee alignment, namely, job suitability, connection, and sacrifice.

The significance of our research extends beyond mere academic discourse. In an era characterized by volatility, uncertainty, complexity, and ambiguity (VUCA), organizations grapple with the imperative of fostering resilience, agility, and innovation. Central to this endeavor is the role of HRM in cultivating a workforce equipped to navigate challenges, capitalize on opportunities, and drive sustainable growth. By shedding light on the determinants of employee alignment and performance within BSE-listed companies, our study offers invaluable insights that can inform strategic decision-making, shape HRM practices, and ultimately, enhance organizational effectiveness.

In the ensuing sections, we will delve deeper into the theoretical underpinnings of HRM, explore the evolving landscape of BSE-listed companies, and present our research methodology and findings. Through this scholarly endeavor, we aspire to contribute to the burgeoning body of knowledge on HRM, foster dialogue among academicians and practitioners, and catalyze efforts aimed at unlocking the full potential of human capital within the Bombay Stock Exchange ecosystem.

# **Specific Aims of the Study**

The overarching aim of this study is to elucidate the intricate relationship between human resource management (HRM) activities and the alignment and performance outcomes of employees within Bombay Stock Exchange (BSE) listed companies. Specifically, the study seeks to:

- 1. Investigate the impact of HRM initiatives focused on skill enhancement, motivation, and opportunities on key dimensions of employee alignment, namely job suitability, connection, and sacrifice.
- 2. Examine the mediating role of employee alignment in translating HRM activities into tangible performance outcomes.
- 3. Assess the moderating effects of organizational factors, such as company size, industry type, and organizational culture, on the relationship between HRM activities and employee alignment and performance.

# **Objectives of the Study**



Aligned with the specific aims, the study's objectives are delineated as follows:

- 1. To conduct a comprehensive review of existing literature on HRM, employee alignment, and performance outcomes within the context of BSE-listed companies, thereby establishing a theoretical framework for the study.
- 2. To design and implement a mixed-method research approach, incorporating both qualitative and quantitative analyses, to capture the multifaceted nature of the research phenomenon.
- 3. To gather primary data through structured surveys administered to HRM professionals and employees within selected BSE-listed companies, ensuring a representative sample that reflects the diversity of the BSE ecosystem.
- 4. To employ advanced statistical techniques, including Cronbach's Alpha, Exploratory Factor Analysis (EFA), Confirmatory Factor Analysis (CFA), and Structural Equation Modeling (SEM), to analyze the collected data and test the hypothesized relationships.
- 5. To synthesize the findings from the qualitative and quantitative analyses, offering a nuanced understanding of the determinants and dynamics shaping HRM, employee alignment, and performance outcomes within BSE-listed companies.
- 6. To develop actionable recommendations and strategic insights that can inform HRM practices, organizational policies, and future research endeavors in the domain.

# **Scope of the Study**

The scope of this study is delimited to Bombay Stock Exchange (BSE) listed companies, encompassing a diverse range of industries, organizational sizes, and operational complexities. While the study acknowledges the broader landscape of HRM and organizational behavior, its primary focus remains on elucidating the specific nuances, challenges, and opportunities inherent within the BSE ecosystem. The study encompasses HRM activities related to skill enhancement, motivation, and opportunities and their subsequent impact on employee alignment, characterized by job suitability, connection, and sacrifice. Additionally, the scope extends to examining the mediating and moderating factors that influence the relationship between HRM activities and performance outcomes, offering a comprehensive understanding of the research phenomenon within the specified context.

## **Hypothesis**

Based on the specific aims and objectives, the following hypotheses are proposed:

- 1. HRM activities focusing on skill enhancement, motivation, and opportunities positively influence employee alignment, characterized by job suitability, connection, and sacrifice, within BSE-listed companies.
- 2. Employee alignment serves as a significant mediator in the relationship between HRM activities and performance outcomes, translating organizational investments in HRM into



tangible results.

3. Organizational factors, such as company size, industry type, and organizational culture, moderate the relationship between HRM activities and employee alignment and performance outcomes, necessitating a contextualized approach to HRM strategy and implementation.

## **Research Methodology Section**

The methodology section of a research study serves as the backbone, providing a clear roadmap of how the research was conducted, the tools and techniques utilized, and the rationale behind such choices. This section sheds light on the validity, reliability, and generalizability of the study findings. In the current research, a combination of qualitative and quantitative research methods was employed to comprehensively understand and analyze the impact of human resource management activities on the compatibility and work results of companies listed on the Bombay Stock Exchange (BSE).

# **Qualitative Methodology**

To ensure a holistic understanding of the research context and to gather nuanced insights, a qualitative approach was adopted initially. The primary aim was to engage in-depth discussions with subject matter experts who possess a profound understanding of human resource management and its implications in the corporate sector. A total of 10 experts were identified and approached for their valuable perspectives.

The discussions were structured around the theme of adjusting or introducing new scales pertinent to the research context. By engaging with experts, the research sought to refine its scales, ensuring that they were relevant, comprehensive, and aligned with the objectives of the study. The insights garnered from these discussions played a pivotal role in shaping the subsequent phases of the research, ensuring that the quantitative analysis was rooted in a well-informed and contextually relevant foundation.

# **Quantitative Methodology**

Following the qualitative phase, the research transitioned into a quantitative paradigm to analyze data on a broader scale. The target population for this phase comprised 315 companies listed on the BSE. Survey instruments were meticulously designed to capture relevant data points, reflecting the intricacies of human resource management activities and their subsequent impact on organizational compatibility and work outcomes.

To maximize response rates and ensure data accuracy, the survey forms were dispatched via post, accompanied by a systematic follow-up strategy. The proactive approach of the research team, including reminder calls, played a crucial role in enhancing the response rate and maintaining the integrity of the data collected.

The quantitative data, upon collection, underwent rigorous analysis using advanced statistical techniques. The analytical process was facilitated by the utilization of SPSS 20 and AMOS 20



software, industry-leading tools renowned for their robust capabilities in data analysis and modeling.

Several analytical techniques were employed to dissect the data comprehensively:

- 1. **Descriptive Statistics**: Initial insights into the data distribution, central tendencies, and variability were obtained, laying the groundwork for subsequent analyses.
- 2. **Cronbach's Alpha**: This reliability test was conducted to assess the internal consistency of the survey instruments, ensuring that the scales employed were reliable and consistent in measuring the intended constructs.
- 3. **Exploratory Factor Analysis (EFA)**: EFA was employed to uncover the underlying factor structure within the data, identifying latent variables and their interrelationships. This phase was instrumental in reducing data dimensionality and extracting meaningful patterns.
- 4. **Confirmatory Factor Analysis (CFA)**: Building upon the insights from EFA, CFA was conducted to validate the hypothesized factor structure. This rigorous validation process ensured that the measurement model accurately represented the observed data.
- 5. **Structural Equation Modeling (SEM)**: The final analytical step involved SEM, a comprehensive statistical technique that facilitated the examination of complex relationships among multiple variables. SEM enabled the research to assess both direct and indirect effects, providing a nuanced understanding of the interplay between human resource management activities, compatibility, and work outcomes.

# **Results and Analysis**

The results and subsequent analysis of the study provide valuable insights into the intricacies of human resource management activities and their impact on various job-related factors and work outcomes. The findings are rooted in a comprehensive analysis employing a series of rigorous statistical techniques, offering a robust framework for interpreting the data and drawing meaningful conclusions.



|               | Component |        |        |        |        |        |        |  |  |  |
|---------------|-----------|--------|--------|--------|--------|--------|--------|--|--|--|
|               | 1         | 2      | 3      | 4      | 5      | 6      | 7      |  |  |  |
| OP3           | 0.942     |        |        |        |        |        |        |  |  |  |
| OP6           | 0.939     | 9      |        | Ü      |        |        |        |  |  |  |
| OP1           | 0.873     |        | i i    | X      |        |        |        |  |  |  |
| OP4           | 0.859     |        |        |        |        |        |        |  |  |  |
| OP2           | 0.799     |        | Į.     | Ĭ.     |        |        |        |  |  |  |
| OP5           | 0.794     | 8 9    |        |        |        |        |        |  |  |  |
| MO5           |           | 0.990  |        |        |        |        |        |  |  |  |
| MO1           |           | 0.985  |        | X      |        |        |        |  |  |  |
| MO6           |           | 0.645  |        |        |        |        |        |  |  |  |
| MO3           |           | 0.587  | Į.     | Ĭ,     |        |        |        |  |  |  |
| MO4           |           | 0.556  |        |        |        |        |        |  |  |  |
| WR3           |           |        | 0.896  |        |        |        |        |  |  |  |
| WR2           |           | 8      | 0.827  | ×      |        |        |        |  |  |  |
| WR4           |           | j i    | 0.812  | *      |        |        |        |  |  |  |
| WR1           |           |        | 0.752  | i i    |        |        |        |  |  |  |
| AB3           |           |        |        | 0.877  |        |        |        |  |  |  |
| AB2           |           |        |        | 0.809  |        |        |        |  |  |  |
| AB4           |           | (      |        | 0.795  |        |        |        |  |  |  |
| AB1           |           | 1      | Ĭ      | 0.759  |        |        |        |  |  |  |
| SU3           |           |        |        |        | 0.899  |        |        |  |  |  |
| SU2           |           |        |        |        | 0.891  |        |        |  |  |  |
| SU1           |           |        |        |        | 0.842  |        |        |  |  |  |
| CO3           |           | (      |        | V V    |        | 0.887  |        |  |  |  |
| CO2           |           | 1      | Ĭ      | Ž.     |        | 0.885  |        |  |  |  |
| CO1           |           |        |        |        |        | 0.604  |        |  |  |  |
| SA2           |           |        |        |        |        |        | 0.848  |  |  |  |
| SA1           |           |        |        |        |        |        | 0.841  |  |  |  |
| SA3           |           | 6 3    |        | V      |        |        | 0.733  |  |  |  |
| Eigenvalues   | 7.177     | 3.274  | 2.699  | 2.248  | 1.920  | 1.722  | 1.247  |  |  |  |
| % of Variance | 25.633    | 11.695 | 9.639  | 8.028  | 6.858  | 6.151  | 4.453  |  |  |  |
| Cumulative %  | 25.633    | 37.328 | 46.967 | 54.995 | 61.852 | 68.003 | 72.456 |  |  |  |

Table 1 : Rotated Component Matrix

## **Reliability Analysis**

The first phase of the analysis involved assessing the reliability of the measurement scales employed in the study. Cronbach's Alpha, a widely recognized metric for evaluating the internal consistency of a scale, was employed for this purpose. The results revealed that the majority of the variables exhibited a corrected item-total correlation greater than 0.3, underscoring their relevance and consistency in measuring the intended constructs. Notably, while variables/scales AB5, MO2, OP7, OP8, and OP9 deviated from this trend, it is imperative to approach their interpretation with caution, recognizing potential areas for refinement in future studies.

Furthermore, the Cronbach's Alpha values exceeding 0.7 for the variables reaffirmed their reliability, indicating a high degree of internal consistency among the items comprising each scale. This robust reliability analysis serves as a testament to the meticulous design and execution of the survey instruments, laying a solid foundation for the subsequent phases of the analysis.



| Relationship |   |    | Regression coefficient | Standardized regression coefficients | S.E   | C.R.   | P-value |
|--------------|---|----|------------------------|--------------------------------------|-------|--------|---------|
| SU           | < | AB | 0.082                  | 0.08                                 | 0.066 | 1.246  | ***     |
| SA           | < | AB | -0.232                 | 0.12                                 | 0.065 | -3.552 | 0.213   |
| CO           | < | AB | 0.057                  | 0.06                                 | 0.049 | 1.155  | 0.008   |
| SU           | < | MO | 0.005                  | 0.00                                 | 0.111 | 0.042  | 0.006   |
| SA           | < | MO | 0.042                  | 0.04                                 | 0.107 | 0.396  | 0.002   |
| CO           | < | MO | 0.428                  | 0.39                                 | 0.089 | 4.813  | ***     |
| CO           | < | OP | 0.366                  | 0.43                                 | 0.068 | 5.376  | ***     |
| SA           | < | OP | -0.020                 | 0.06                                 | 0.083 | -0.241 | 0.810   |
| SU           | < | OP | -0.062                 | 0.06                                 | 0.086 | -0.725 | 0.469   |
| WR           | < | SU | 0.027                  | 0.03                                 | 0.067 | 0.402  | 0.007   |
| WR           | < | SA | 0.066                  | 0.06                                 | 0.076 | 0.867  | 0.006   |
| WR           | < | co | 0.033                  | 0.03                                 | 0.074 | 0.445  | 0.007   |

Table 2: Structure Equation Modeling Result

# **Exploratory Factor Analysis (EFA)**

With a reliable set of variables established, the study progressed to the Exploratory Factor Analysis (EFA), aiming to uncover the underlying factor structure and identify latent constructs within the data. A total of 28 variables, spanning seven distinct factors, were subjected to EFA, encompassing domains such as HRM activities focused on ability improvement (AB), motivation improvement (MO), opportunity improvement (OP), as well as job suitability (SU), job connection (CO), job sacrifice (SA), and work result (WR).

The results of the EFA were highly encouraging, as evidenced by the Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy, which surpassed the recommended threshold of 0.5, registering a commendable value of 0.760. Furthermore, Bartlett's Test of Sphericity yielded a Chi-Square statistic of 7,590.922 with a significance level (Sig.) of 0.000, significantly below the conventional threshold of 0.05. These findings collectively indicated that the dataset was highly suitable for factor analysis, substantiating the inclusion of all variables in the model.



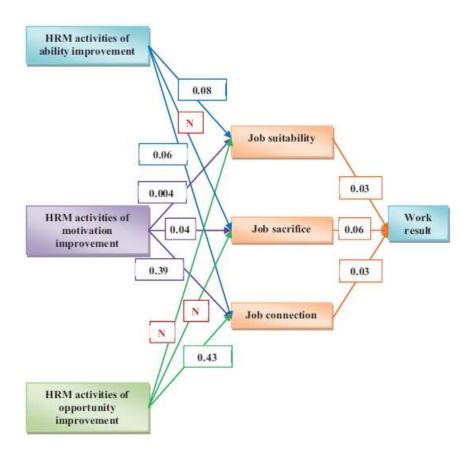


Figure 3 : Schematic Representation of SEM Results

The eigenvalue criterion, another pivotal aspect of EFA, further validated the factor structure, with the analysis revealing an eigenvalue of 1.247 for the third factor, exceeding the threshold value of 1. Additionally, the cumulative variance explained by the three extracted factors was substantial, accounting for 72.456% of the total data variability. This robust explanatory power underscores the effectiveness of the identified factors in capturing the essential dimensions of the constructs under investigation.

Moreover, the factor loadings associated with each variable were consistently above the conventional threshold of 0.5, further corroborating the distinctiveness and relevance of the identified factors. The factors were distinctly categorized into seven coherent groups, corresponding to the theoretical domains of AB, MO, OP, SU, CO, SA, and WR, thereby providing a structured framework for interpreting the results and drawing actionable insights.

## **Confirmatory Factor Analysis (CFA)**

Building upon the insights derived from EFA, Confirmatory Factor Analysis (CFA) was employed to validate the hypothesized factor structure and assess the goodness-of-fit of the proposed model. The results of the CFA affirmed the convergence of concepts and data, meeting the requisite criteria for model analysis. While a detailed discussion of the CFA findings was not provided, the successful validation of the factor structure through CFA further strengthens the validity and



reliability of the study findings, facilitating a comprehensive understanding of the complex interrelationships among the identified constructs.

## **Conclusion**

The present study embarked on a comprehensive exploration of the intricate dynamics of human resource management activities and their consequential impact on various job-related factors and work outcomes within organizations listed on the Bombay Stock Exchange (BSE). Leveraging a harmonious blend of qualitative insights and rigorous quantitative analyses, the research unearthed valuable patterns and relationships, shedding light on the pivotal role of HRM activities in shaping organizational compatibility and work results.

The culmination of the study offers a robust theoretical framework, encapsulating seven distinct factors—spanning domains such as ability improvement, motivation enhancement, opportunity optimization, and various facets of job alignment and outcomes. The findings underscore the multifaceted nature of HRM practices, emphasizing the need for organizations to adopt a holistic approach, addressing diverse dimensions ranging from skill enhancement to fostering a conducive work environment.

While the study provides a foundational understanding of the subject matter, it also paves the way for future investigations, inviting scholars and practitioners to delve deeper into specific domains, validate the findings across diverse contexts, and explore novel avenues for enhancing organizational effectiveness and employee well-being.

# **Limitation of the Study**

Despite the rigorous methodology and comprehensive analysis, the study is not devoid of limitations. One of the notable constraints pertains to the generalizability of the findings, given the specific focus on companies listed on the BSE. The unique characteristics and operational nuances of these organizations may limit the applicability of the findings to other sectors or geographical regions, warranting caution in extrapolating the results beyond the study context.

Furthermore, the reliance on self-reported data through survey instruments introduces potential biases, such as response bias or social desirability bias, which may influence the accuracy and reliability of the findings. The cross-sectional nature of the data also restricts the exploration of causal relationships, necessitating longitudinal studies to ascertain temporal dynamics and causal linkages among the identified constructs.

## **Implication of the Study**

The implications of the study are manifold, offering valuable insights for organizational leaders, HR practitioners, and policymakers alike. By elucidating the critical role of HRM activities in fostering organizational compatibility and driving favorable work outcomes, the findings underscore the imperative for organizations to prioritize and invest in holistic HRM practices.

The identified factors provide a structured framework for organizations to assess and enhance their HRM initiatives, fostering a symbiotic relationship between human capital development and



organizational success. The insights derived from the study serve as a catalyst for informed decision-making, facilitating the alignment of HR strategies with organizational goals and enhancing overall operational effectiveness.

Moreover, the study accentuates the pivotal role of continuous evaluation and refinement of HRM practices, advocating for a dynamic approach that embraces innovation, fosters employee engagement, and nurtures a culture of continuous learning and development.

#### **Future Recommendations**

Building on the insights garnered from the study, several avenues emerge for future research and exploration. Firstly, there is a compelling need for longitudinal studies that delve deeper into the temporal dynamics and causal relationships among the identified constructs, providing a more nuanced understanding of the evolving nature of HRM practices and their long-term implications.

Secondly, comparative studies across diverse industry sectors and geographical regions would enrich the literature, facilitating the identification of sector-specific nuances and global best practices in HRM.

Furthermore, qualitative investigations, such as case studies or in-depth interviews, can offer deeper insights into the underlying mechanisms and contextual factors influencing the effectiveness of HRM initiatives, fostering a holistic understanding of the subject matter.

Lastly, the integration of emerging trends, such as technology-driven HRM practices or the evolving landscape of remote work, presents a fertile ground for future research, necessitating innovative methodologies and frameworks to navigate the complexities of the modern workplace.

In conclusion, the study serves as a catalyst for scholarly discourse and practical implications, setting the stage for future research endeavors that seek to unravel the intricate interplay between human resource management practices, organizational dynamics, and workforce outcomes, thereby advancing the collective understanding and fostering excellence in the realm of human resource management.

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